



# Water Finance Exchange



Small and mid-sized  
**communities are left**  
**behind** by  
fragmentation and a  
lack of trust

# Mis-match between project types and capital

- **Insufficient capacity** to translate community needs into projects
- Projects that do exist are **small and distributed**
- **Too little capital** and **restricted capital**
- USDA and EPA cannot fund all needs with **grants and loans**
- Lack of **trust** of new organizations and funders
- Private investors **lack actionable opportunities**



## WFX Goal

- Break the logjam preventing funding for water infrastructure projects for thousands of communities.
- Develop a pipeline of bankable water deals.





# Why WFX?

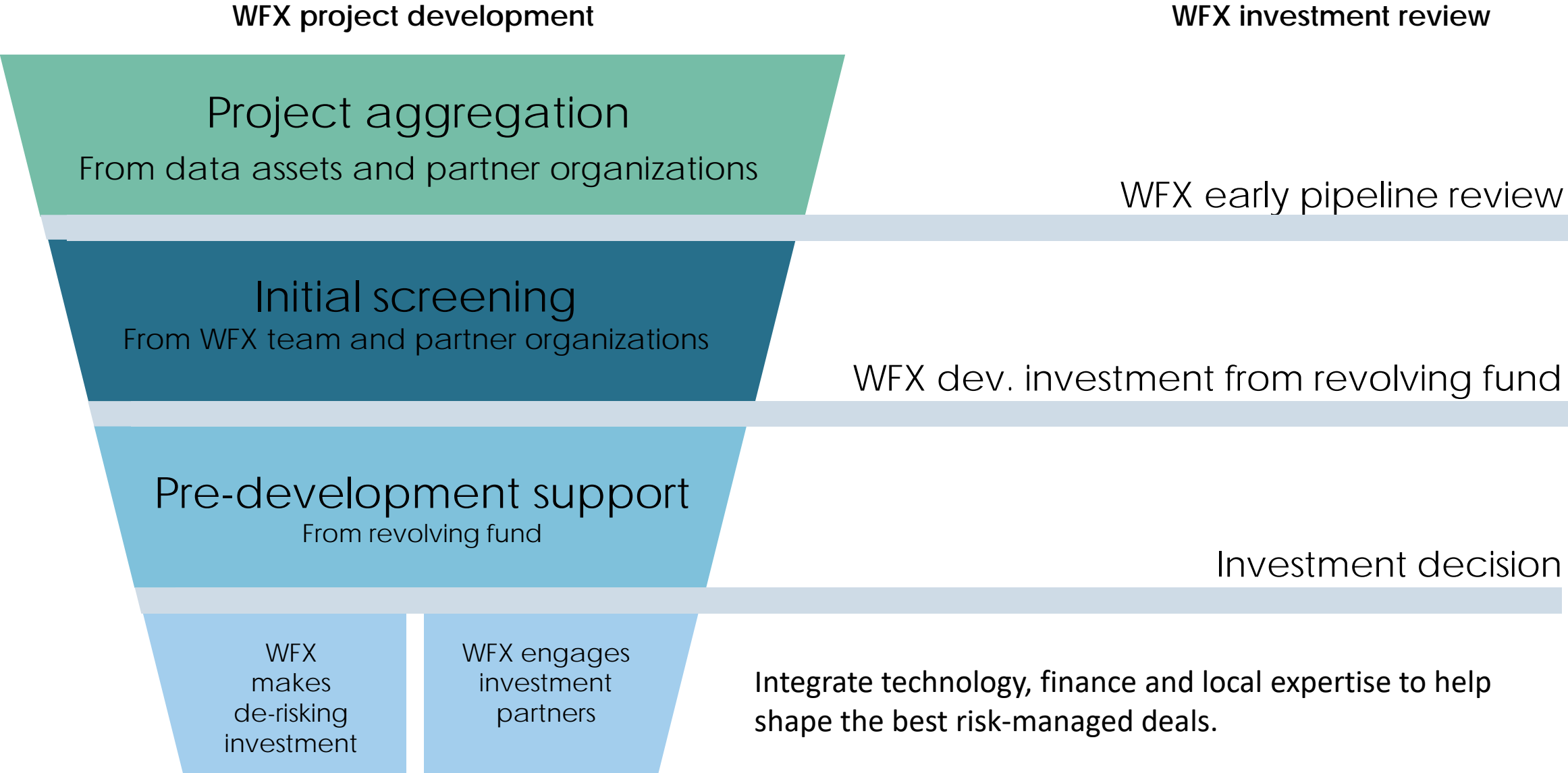
- **501(c)(3) Community motivated** project identification and decision support
- Pre-project **development funds** revolver
- **Deal aggregation** and **replicable** process
- **Trusted** convener and co-investor
- **Complement** existing resources and expertise

# Why Now?

- Infrastructure funding needs are outpacing the availability of public funding
- Growing consensus on the need for more **Partnerships** to address aging systems noncompliance
- Problems will only grow worse unless we collectively act now.



# How it will work



# Leadership team



Hank Habicht  
Managing Director

- Principal, Global Water 2020
- Managing Director, USWP
- Deputy Administrator, EPA Board, US Water Alliance



Usha Rao- Monari  
Director of Finance

- Senior advisor, Blackstone Infrastructure Group
- Director of Sustainable Business, International Finance Corporation (IFC)
- Global head of water and environment, IFC



Brent Fewell  
Director of Network and Pipeline Development

- Founder and chair of Earth & Water Law Group
- Principal Deputy Assistant Administrator in EPA Office of Water
- Sr. Vice President of Environment, Health, & Safety at Suez



Questions?

